

Manning Squires Hennig Co., Inc.

Founded: 1958 Local Employees: 125 Total Employees: 210

Batavia, New York 14021 585-343-5365







Matt Squires Brian Kelly Samantha Nickerson Chief Executive Officer Chief Operating Officer Chief Financial Officer



Steve General Contractor, Inc.

Industry: Construction Founded: 1973 Local Employees: 81 Total Employees: 81

3774 Telephone Road Caledonia, New York 14423 585-226-2784 www.stevegeneralcontractor.com





Avani Technology Solutions, an Indotronix Avani Group Company

Industry: Technology Founded: 2008 Local Employees: 728 Total Employees: 783

585-584-1313





DiPasquale Construction, Inc.

Industry: Construction Founded: 2013 Local Employees: 31 Total Employees: 31

5138 West Ridge Road Spencerport, New York 14559 585-352-4410 www.dci-team.com



Christopher DiPasquale President



Christa Construction, LLC

Founded: 1982 Local Employees: 41 Total Employees: 47

64 Commercial Street, Suite 401 585-924-3050 www.christa.com



David Christa Chief Executive Officer, President



Hamilton Stern Construction, LLC

Industry: Construction Founded: 2010 Local Employees: 40 Total Employees: 40

3850 Monroe Avenue Pittsford, New York 14534 585-586-8101 www.hamiltonstern.com



Christopher Stern



Justin Hamilton



LaBella Associates

Founded: 1978 Local Employees: 420 Total Employees: 770

300 State Street Rochester, New York 14614 585-454-6110 www.labellapc.com



Sergio Esteban Chief Executive Officer



Robert B. Pepe Chief Financial Officer



NYMAT Machine Tool Corp.

Industry: Manufacturing Founded: 1981 Local Employees: 18 Total Employees: 53

2650 Baird Road Fairport, New York 14450 585-248-8200 www.nymat.com





cheribundi, Inc.

Industry: Manufacturing Founded: 2006 Local Employees: 60 Total Employees: 70

1 Montmorency Way 315-787-0475





John "Mike" Hagan Bill Brophy Chief Executive Officer Chief Financial Officer



CloudCheckr

Industry: Technology Founded: 2011 Local Employees: 135 Total Employees: 162

342 N. Goodman Street Rochester, New York 14607 585-413-0869 www.cloudcheckr.com





MediSked, LLC

Industry: Technology Founded: 2003 Local Employees: 86 Total Employees: 106 866-633-4653





Douglas Golub Executive Vice President, President & Co-Founder Co-Founder & Compliance Officer



Turner Underground Installations Inc.

Industry: Construction Founded: 1995 Local Employees: 24 Total Employees: 31

1233 Lehigh Station Road Henrietta, New York 14467 585-359-2531 www.turnerunderground.com



Robert Turner President



Rhett Turner



AeroSafe Global

Founded: 2001 Local Employees: 100 Total Employees: 103

460 Buffalo Road, Suite 200 585-328-2140



Jay McHarg Michael Williams Chief Executive Officer Chief Financial Officer





Career Start

Industry: Service Founded: 2007 Local Employees: 32 Total Employees: 33

252 S. Plymouth Avenue Rochester, New York 14608 585-360-2620 www.careerstartny.com



Lindsay McCutchen President



Nichols Construction Team

Founded: 1983 Local Employees: 36 Total Employees: 36

75 Highpower Road 585-427-9480





Ric Carley President Jim Burm
Chief Operating Officer



Cambridge Street Asset Management LLC (Manager for Royal Oak Realty Trust)

Industry: Financial Services Founded: 2013

Local Employees: 12 Total Employees: 12

600 East Avenue, Suite 200 Rochester, New York 14607 585-471-5821

www.royaloakrealtytrust.com



Daniel J. Goldstein, CPA Chief Executive Officer & President



TalentBridge

Founded: 1985 Local Employees: 427 Total Employees: 2,627 585-381-0810



Thomas C. loele Chief Executive Officer



Lantek Companies

Industry: Telecommunications Founded: 2004

Local Employees: 85 Total Employees: 85

580 Fishers Station Drive, Suite A Victor, New York 14564 585-924-6980 www.lantekcom.com



Lance R. Papke President



OptiPro Systems, LLC

Industry: Manufacturing/Technology Founded: 1982 Local Employees: 102 Total Employees: 102

6368 Dean Parkway 585-265-0160



Mike Bechtold President



Conifer Realty, LLC

Industry: Real Estate Founded: 1975 Local Employees: 200 Total Employees: 550

1000 University Avenue, Suite 500 Rochester, New York 14607 585-324-0500 www.coniferllc.com



Timothy D. Fournier Joan F. Hoover **Executive Officer**

Thomas R. Johnson, CPA

President



EagleDream Technologies

Industry: Technology Founded: 2013 Local Employees: 68 Total Employees: 68

300 WillowBrook Office Park, Suite 300 Fairport, New York 14450 585-347-2880 www.eagledream.com



Robert D. Moore, Jr. Chief Executive Officer



Greenlight Networks

Industry: Technology Founded: 2011 Local Employees: 53 Total Employees: 53

1255 University Avenue, Suite 204 Rochester, New York 14607 585-351-6600

www.greenlightnetworks.com



President & Chief Executive Officer



Phil Jones Chief Financial Officer



Michele Sadwick Vice President of Marketing



Keller Williams Realty Greater Rochester

Industry: Service Founded: 2008 Local Employees: 480 Total Employees: 480

585-362-8900

www.kwroc.com





Operating Principal







Workplace Interiors

Industry: Retail Founded: 2015 Local Employees: 17 Total Employees: 17

400 Packetts Landing Fairport, New York 14450 585-425-7420 www.workplaceint.com



Scott MacCaull President



FM Office Express, Inc.

Industry: Wholesale/Distribution 106 Despatch Drive, Suite 2 Founded: 1995 East Rochester, New York 14445

Local Employees: 80 585-673-2719

Total Employees: 110





Oaks Construction

Industry: Construction Founded: 2003 Local Employees: 30

Total Employees: 35

8 Amity Street Spencerport, New York 14559 585-247-6257

www.oaks-construction.com



Kristopher M. Oaks President



RP Fedder Corporation

Industry: Manufacturing/Distribution 740 Driving Park Avenue

Local Employees: 38 Total Employees: 44

Rochester, New York 14613 585-288-1600



Stephen Quinn President





Leonard's Express, Inc.

Industry: Transportation/Warehouse Services Founded: 2001

Local Employees: 215 Total Employees: 520 6070 Collett Road Farmington, New York 14425 585-924-8140 www.leonardsexpress.com



Kenneth Johnson Chief Executive Officer



Kevin Johnson Chief Operating



Kyle Johnson Chief Financial Officer



O'Connell Electric Company

Founded: 1911 Local Employees: 450 Total Employees: 800

830 Phillips Road Victor, New York 14564 585-869-4523



Victor E. Salerno Thomas Parkes Chief Executive Officer Chief Operating Officer







All-American Home Care

Industry: Service Founded: 2015 Local Employees: 1,000 Total Employees: 1,004

742 S. Clinton Avenue Rochester, New York 14620 585-454-1776 www.all-americanhomecare.com



Marco C. Altieri Chief Executive Officer



Thomas A. Hanna, Jr. Chief Financial Officer



Klein Steel Service, Inc.

Founded: 1971 Local Employees: 167 Total Employees: 180

105 Vanguard Parkway 585-328-4000



Mike Young
President & Chief Executive Officer



Surmotech LLC

Industry: Manufacturing Founded: 2013 Local Employees: 66 Total Employees: 66

7676 Netlink Drive Victor, New York 14564 585-742-1220 www.surmotech.com



Susan Horne President



Jeff Thaler Chief Financial Officer



Regional Distributors, Inc.

Industry: Wholesale/Distribution 1281 Mount Read Boulevard Founded: 1994 Local Employees: 60 Total Employees: 67

585-458-3300





Executive Vice President



ENALAS LLC

Industry: Retail Founded: 2012 Local Employees: 30 Total Employees: 30

Victor, New York 14564 585-494-1930

788 Old Dutch Road

www.enalasconsulting.com



Ben Pearson Founder & Chief Executive Officer



Tri Tower Telecom Corporation

Founded: 2009 Local Employees: 21 Total Employees: 21 70 Vantage Point Drive, Suite 2 585-617-5060







LeChase Construction Services, LLC

Industry: Construction Founded: 1944 Local Employees: 475

Total Employees: 790

205 Indigo Creek Drive Rochester, New York 14626 585-254-3510

www.lechase.com

45 Hendrix Road



William H. Goodrich Chief Executive Officer & Managing Partner



William L. Mack President



R. Wayne LeChase Chairman



Northern Air Systems, Inc.

Industry: Manufacturing Founded: 1998 Local Employees: 89 Total Employees: 99

3605 Buffalo Road 585-594-5050







The DDS Companies

Industry: Construction Founded: 2001 Local Employees: 203 Total Employees: 433

West Henrietta, New York 14586 585-359-7540 www.ddscompanies.com



Sean G. Donohoe, P.E., President



AEY Enterprises, Inc.

Founded: 1989 Local Employees: 48 Total Employees: 48

315-597-2188



Michael Young President



CloudSmartz

Industry: Technology Founded: 2012 Local Employees: 6 Total Employees: 7

28 E. Main Street. Suite 1525 Rochester, New York 14614 585-627-1984 www.cloudsmartz.com



Dan Wagner Chief Executive Of & Co-Founder e Officer



Manieet Dhariwal Chief Technology O & Co-Founder



Waste Harmonics

Founded: 2001 Local Employees: 43 Total Employees: 49 7620 Omnitech Place, Suite 1 585-820-0631



Michael Hess President & Chief Executive Officer



T&T Materials, Inc.

Industry: Wholesale/Distribution 224 West Main Street Founded: 2006 Local Employees: 4

Rochester, New York 14614 585-328-9941 Total Employees: 4 www.tandt-materials.com



President & Chief Executive Officer



James F. Mossgraber & General Manager



TES Staffing

Industry: Service Local Employees: 14 Total Employees: 14

1150 University Avenue, Suite 20 585-232-4880 www.tesstaffing.com







C.P. Kelly and Associates, LLC

Industry: Construction Founded: 2005 Local Employees: 7 Total Employees: 7

1201 Ridge Road Ontario, New York 14519 585-310-1501 www.cpkelly.com



Charles P. Kelly Managing Member



RocNet Supply, Inc.

Industry: Wholesale/Distribution 1319 Research Forest Founded: 2014 Local Employees: 16 Total Employees: 16

585-738-1654



Mike Baker Chief Executive Officer





MRB Group Engineering, Architecture & Surveying, D.P.C. (formerly MRB Group, PC)

Industry: Service Founded: 1927 Local Employees: 63

Total Employees: 84

145 Culver Road, Suite 160 Rochester, New York 14620

585-381-9250 www.mrbgroup.com



Ryan T. Colvin, P.E.



Optimax Systems, Inc.

Industry: Manufacturing Founded: 1991 Local Employees: 350 Total Employees: 350

6367 Dean Parkway Ontario, New York 14519 585-265-1020



Richard Plympton Chief Executive Officer





Colonial Fire Protection Systems, Inc.

Industry: Construction Founded: 1983 Local Employees: 35 Total Employees: 48

860 Linden Avenue, Suite B Rochester, New York 14625 585-381-7362 www.colonialfire.com



Daniel Merkle President



Trisha Merkle Vice President



Precision Grinding & Manufacturing Corp.

Industry: Manufacturing Founded: 1967 Local Employees: 153 Total Employees: 154

1305 Emerson Street Rochester, New York 14606 585-458-4300



Michael Hockenberger, Ph.D. President & Chief Executive Officer



Todd Hockenberger Vice President



SimuTech Group, Inc.

Industry: Technology Founded: 2000 Local Employees: 25 Total Employees: 108 1800 Brighton-Henrietta Town Line Road Rochester, New York 14623 585-424-2010 www.simutechgroup.com



Katherine T. Lally



John Iliievski Chief Finan Officer



Rick James



Liberty Pumps, Inc.

Industry: Manufacturing Founded: 1965 Local Employees: 227 Total Employees: 234

7000 Apple Tree Avenue Bergen, New York 14416





Charlie Cook Chief Executive Officer



H&C Tool Supply Corp.

Industry: Wholesale/Distribution 235 Mt. Read Blvd. Founded: 1955

Local Employees: 35 Total Employees: 45

Rochester, New York 14611 585-235-5700 www.hctoolsupply.com



Don Waltzer President & Chief Executive Officer



Gorbel, Inc.

Industry: Manufacturing Founded: 1977 Local Employees: 295 Total Employees: 400

600 Fishers Run 585-924-6159



Brian Reh Chief Executive Officer



3G Packaging, Inc.

Industry: Wholesale/Distribution 622 Hollenbeck Street Founded: 2005

Local Employees: 19 Total Employees: 30

Rochester, New York 14621 585-342-6060 www.3gpkg.com



Vincent Stango President



John Siciliano Vice President



Poseidon Systems, LLC

Industry: Technology Founded: 2011 Local Employees: 19 Total Employees: 20

200 Canal View Blvd., Suite 300 585-239-6025



Mark Redding President & Founder





RDG+Partners CPAs, PLLC

Industry: Financial Services 69B Monroe Avenue Founded: 2005

Local Employees: 35 Total Employees: 35

Pittsford, New York 14534 585-662-5046

www.rdgandpartners.com



John Rizzo Brian DiGiacco Chris Gamble Co-Managing Partner Co-Founding Partner Co-Managing Partner







CPL (Clark Patterson Lee)

Founded: 1975 Local Employees: 143 Total Employees: 435 205 Saint Paul Street Rochester, New York 14604 585-454-4570



Todd M. Liebert, AIA, NCARB Chief Executive Officer



Dan Duprey, P.E President & Chief Operating Officer





iV4

Industry: Technology Founded: 1996 Local Employees: 34 Total Employees: 58

1387 Fairport Road, Suite 730 Fairport, New York 14450 585-598-3300 www.iv4.com



Mike Spoont Chief Executive Officer



Rich Gleason President



Jim Ockenden Chief Sales Officer



LSI Solutions, Inc.

Founded: 1986 Local Employees: 339 Total Employees: 388

7796 Victor-Mendon Road 585-869-6600



Jude S. Sauer, M.D. President & Chief Executive Officer



Eva P. Sauer, M.D. Secretary & Treasurer



Home Power Systems LLC

Industry: Construction Founded: 2003 Local Employees: 27 Total Employees: 30

1127 Corporate Drive East Farmington, New York 14425 585-421-0203 www.homepowersystems.net



Chief Executive Officer



Isaac Heating & Air Conditioning

Industry: Contracting Founded: 1945 Local Employees: 337 Total Employees: 413

585-546-1400









Frontier Glass Inc.

Industry: Construction Founded: 1998 Local Employees: 30 Total Employees: 31

175 Colvin Street Rochester, New York 14611 585-235-0180 www.frontierglassinc.com



Frank J. Sapienza III President



Brite

Founded: 1983 Local Employees: 40 Total Employees: 50

7647 Main Street Fishers 585-869-6015



Justin Smith President & Chief Operating Officer



Trevor Smith
Executive Vice President



Nu-Look Collision, Inc.

Industry: Service Founded: 1986 Local Employees: 271 Total Employees: 306

West Henrietta, New York 14586 585-321-3010

www.nulookcollision.com

840 Lehigh Station Road



Todd Zigrossi President



GP Flooring Solutions

Founded: 1989 Local Employees: 23 Total Employees: 35

32 Marway Circle 585-637-2828



Abby Reinhard President



Tiny Fish Printing

Industry: Manufacturing Founded: 2007 Local Employees: 25 Total Employees: 28

Rochester, New York 14609 585-288-7470 www.tinyfishprinting.com

139 Garson Avenue



Antonio Esteves Co-Owner



Jonathan Bernier



R.M. Landscape Inc.

Industry: Service Founded: 1973 Local Employees: 105 Total Employees: 120

293 Peck Road Hilton, New York 14468 585-392-7120







SEI Design Group

Industry: Service Founded: 2006 Local Employees: 37 Total Employees: 51

224 Mill Street, Ste. 1 Rochester, New York 14614 585-442-7010

www.seidesigngroup.com



Principal



Principal





Brian Cieslinski Victor Tomaselli, AIA Michael Ebertz, AIA Matthew Monaghan, AIA Principal Principal



Ardent Learning, Inc.

Industry: Service Founded: 1992 Local Employees: 20 Total Employees: 33

1 Bausch and Lomb Place, Ste. 930 585-454-1240



Rich Fox Chief Executive Officer & President



YPC Media

Industry: Service Founded: 2003 Local Employees: 93 Total Employees: 102

280 Kenneth Drive Rochester, New York 14623 585-247-3996 www.ypcmedia.com



Chief Executive Officer

26



AppliedLogix, LLC

Founded: 2006 Local Employees: 28 Total Employees: 28

216 Daley Road Fairport, New York 14450 585-414-8193



James Herrmann Managing Partner



Angelo Caruso Managing Partner



Tiffany Transporation Services Ltd./ **DBA Tuf Trucks & Fine Cars**

Industry: Retail Founded: 1978 Local Employees: 13 Total Employees: 13 7283 W. Henrietta Road Rush New York 14543 585-254-3310 www.tuftrucks.com



Jean Evans Chief Executive Officer/President



Patrick Evans Founder



Michael Evans Operations Manager



Han-Tek, Inc.

Industry: Manufacturing Founded: 1961 Local Employees: 59 Total Employees: 59

10 Carriage St 585-924-2200 www.han-tek.com



Patrick Tobin President









VP Supply Corp

Industry: Wholesale/Distribution 3445 Winton Place

Founded: 1965

Local Employees: 148 Total Employees: 539

Rochester, New York 14623 585-272-0110 www.vpsupply.com



Gary Curwin President



Gary Perkins Vice President



Louis Curwin Secretary/Treasurer



Broadstone

Industry: Financial Services Founded: 2006 Local Employees: 93 Total Employees: 108

800 Clinton Square 585-287-6500



Chris Czarnecki Chief Executive Officer & President



Capstone IT

Industry: Technology Founded: 2003 Local Employees: 40 Total Employees: 44

656 Kreag Road Pittsford, New York 14534 585-546-4120 www.capstoneitinc.com



Sitima Fowler Michael Fowler
Co-Chief Executive Officer Co-Chief Executive Officer





Bristol ID Technologies

Industry: Manufacturing Founded: 1975 Local Employees: 90 Total Employees: 99

1370 Rochester Street Lima, New York 14485 585-582-5120



Keith Yeates Chief Executive Officer



Rochester Clinical Research

Industry: Service Founded: 1994 Local Employees: 28 Total Employees: 29

500 Helendale Road, Suite LL 20 Rochester, New York 14609 585-288-0890 www.rcrclinical.com



Patricia S. Larrabee Chief Executive Officer



Adam Larrabee President



Moser Services Group, LLC **DBA: EV Charge Solutions**

Industry: Wholesale/Distribution 7464 W. Henrietta Road Founded: 2011 Local Employees: 7

585-533-4051



Michael Moser President



Tele Data Com Inc.

Industry: Technology Founded: 1984 Local Employees: 24 Total Employees: 24

Total Employees: 7

90 Air Park Drive Rochester, New York 14624 585-527-0800 www.teledatacom.net



27



Black Button Distilling

Industry: Manufacturing Founded: 2012 Local Employees: 60 Total Employees: 90

85 Railroad Street 585-730-4512



Jason Barrett



Admar Supply Co., Inc.

Industry: Construction Founded: 1972 Local Employees: 97 Total Employees: 296

1950 Brighton-Henrietta Townline Road Rochester, New York 14623 585-978-8800

www.admarsupply.com



Joel R. DiMarco President



Richard J. DiMarco II John DiMarco II
Executive Vice President Executive Vice President





Wegmans Food Markets, Inc.

Industry: Retail Founded: 1916 Local Employees: 13,078 Total Employees: 49,202

1500 Brooks Avenue 585-328-2550 www.weamans.com



Daniel R. Wegman Chairman of the Board



President & Chief Executive Officer



VarData, LLC

Industry: Technology Founded: 2004 Local Employees: 17 Total Employees: 19

1046 University Avenue Rochester, New York 14607 585-321-1950 www.vardata.com



Jeffrey Coke President



Michael McCabe Vice President



Allied Financial Partners

Industry: Financial Services 6536 Anthony Drive, Suite B Founded: 2009 Local Employees: 30 Total Employees: 60

585-410-6733





eHealth Technologies

Industry: Technology Founded: 2006

Local Employees: 312 Total Employees: 315

250 Thruway Park Drive West Henrietta, New York 14586 585-242-1000

www.eHealthTechnologies.com



Jeff Markin Chief Executive Officer



On The Mark Utility Locating Services, Inc.

Local Employees: 26 Total Employees: 41

1280 Scottsville Road, Suite 60 Rochester, New York 14624



Wayne Coleman Chief Executive







AP Plumbing

Industry: Service Founded: 1986 Local Employees: 61 Total Employees: 61

1195 Ridgeway Avenue Rochester, New York 14615 585-723-9000 www.applumbing.com



Andy Prestigiacomo President



Mason Digital LLC

Founded: 2014 Local Employees: 16 Total Employees: 16

400 Whitney Road Penfield, New York 14526 585-249-1100



Timothy J. Mason President & Chief Executive Officer



James Dennis Karl Heberger Chief Operating Officer Chief Strategy Officer





Abrasive-Tool Corp.

Industry: Wholesale/Distribution Founded: 1968

Local Employees: 33 Total Employees: 58 1555 Emerson Street Rochester, New York 14606 585-254-4500 www.abrasivetool.com



Mike Hanna



ADI, LLC

Founded: 2002 Local Employees: 14 Total Employees: 14

585-239-6015



E. Todd Johnsson Chief Executive Officer



Dorschel Automotive Group

Industry: Retail Founded: 1949 Local Employees: 475 Total Employees: 475

3817 West Henrietta Road Rochester, New York 14623 585-321-2459

www.dorschel.com



Richard J. Dorschel President & Chief Executive Officer



The Duke Company

Local Employees: 47 Total Employees: 78

299 Jefferson Road 585-292-9870

171 Sully's Trail



David Terry President & Managing Member



The Bonadio Group

Industry: Service Founded: 1978 Local Employees: 323

Pittsford, New York 14534 585-381-1000 Total Employees: 751 www.bonadio.com



Bruce Zicari, II Chief Executive Officer & Managing Partner



Mech Tech HVAC, Inc.

Founded: 2005 Local Employees: 21 Total Employees: 23

1805 Tebor Road 585-872-6681



Edward J. Burns President & Chief Executive Officer



Marshall Exteriors

Industry: Construction Founded: 2000 Local Employees: 27 Total Employees: 27

171 West Shore Boulevard Newark, New York 14513 315-331-6462

www.marshallexteriorsNY.com



Anthony Natale Chief Executive Officer



Adam Olschewske



SCJ Associates, Inc.

Industry: Manufacturing Founded: 1971 Local Employees: 48 Total Employees: 48

60 Commerce Drive 585-359-0600



Scott S. Sutherland President & Chief Executive Officer



HBT Architects, LLP

Industry: Service Founded: 2000 Local Employees: 20 Total Employees: 21

2 Fiton Street Rochester, New York 14607 585-586-0490 www.hbtarchitects.com



Trevor M. Harrison Managing Partner



James Tripp Partner



Butler/Till Media Services, Inc.

Industry: Service Founded: 1998 Local Employees: 140 Total Employees: 150

Rochester, New York 14623 585-274-5100



Kimberly Jones President



Crosby-Brownlie, Inc.

Industry: Construction Founded: 1979 Local Employees: 275 Total Employees: 275

100 Nassau Street Rochester, New York 14605 585-325-1290 www.crosbybrownlie.com



Jason Brownlie Vice President

Marietta Brownlie